

## Thank you to our donors & supporters

In 2019 Native Plant Trust continued its record of success in core programs and ended the year in a strong financial position.

The organization continued to attract support for key initiatives and ended the year with an increase in net assets of \$1,413,280, for a total of \$14,796,511. Net assets include an endowment of \$7,028,688 and a new pledge of \$500,000 to establish an endowment for the Seed Ark, the initiative to collect and store the seeds of the regionally and globally rare plants of New England. Also included is \$875,208 in gifts restricted by donors to specific initiatives or unrestricted bequests set aside by the Board for capital improvements. In operations, the year concluded with a cash surplus of \$114,337, before the adjustment for noncash depreciation of capital assets.

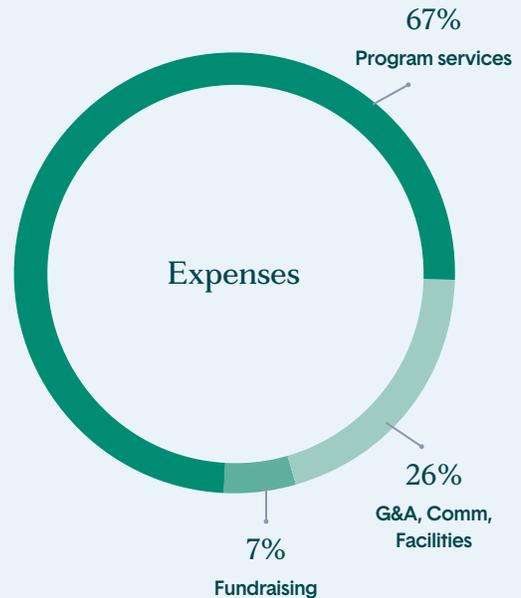
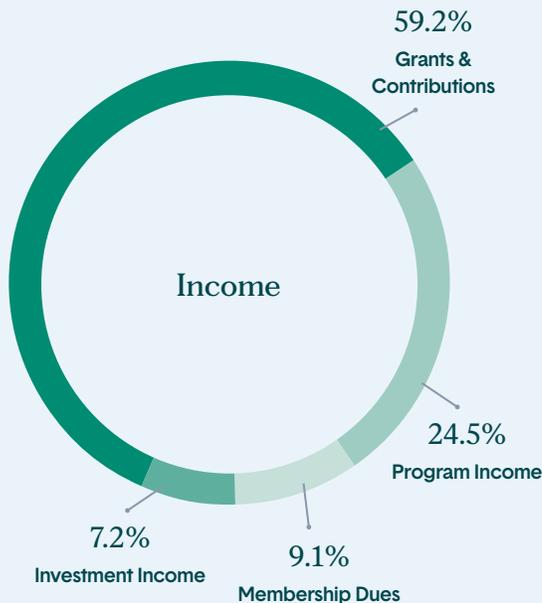
In 2019 Native Plant Trust successfully launched its new name, which entailed donor-funded investment in brand consultants, graphic design, printing, and marketing. Those expenses account for the increase in General and Administrative costs this year.

Thanks to the hard work of our Board, staff, volunteers, and the generous gifts of our many members and supporters, Native Plant Trust had an impressive year.

**CHRIS ELY**  
Treasurer

## Fiscal Year 2019 Operating Results

<b>INCOME</b>	
Grants and Contributions	\$1,958,698
Program Income	\$810,386
Membership Dues	\$299,954
Investment Income	\$239,213
<b>Total Income</b>	<b>\$3,308,251</b>
<b>EXPENSES / PROGRAM SERVICES</b>	
Conservation & Sanctuaries	\$736,638
Horticulture	\$673,679
Education	\$314,801
Member Services	\$229,161
Retail Shops	\$310,249
<b>Total Program Services</b>	<b>\$2,264,528</b>
<b>EXPENSES / SUPPORT SERVICES</b>	
G&A, Comm, Facilities	\$881,822
Fundraising	\$224,109
<b>Total Support Services</b>	<b>\$1,105,931</b>
<b>Total Expenses</b>	<b>\$3,370,459</b>
<b>Operating Surplus (Deficit)*</b>	<b>(\$62,208)</b>



\* Includes \$176,545 of noncash depreciation of capital assets